

Position Summary:

Environmental Services Manager

- Responsibilities include but not limited to, cost estimating, proposal preparation, contract negotiation, initiating projects, liaising with customers, health and safety performance, monitoring and controlling project execution, documentation and communications.

Key Competencies:

- Possess experience in water treatment technologies in commercial and industrial applications.
- Experience in Environmental consulting would be an asset.
- Business Development skills: including customer lunch and learn sessions, networking, attending trade shows and developing partner relationships is required.
- Generate required proposal content, review proposal submissions, ensure submissions are on time.
- Leads in planning and project execution activities.
- Follow up with potential clients after bids are submitted, responding to questions.
- Responsible for contract administration and ensuring project is being managed in according with the terms and conditions of the contract.
- Understanding of federal and municipal water quality guidelines is a requirement.
- Should possess a good understanding of Canadian environmental regulations and permitting processes, particularly in British Columbia.
- Experience with contaminated sites would be an asset.
- Utilizes production reports to benchmark efficiency and effectiveness of project activities.
- Evaluates results and makes recommendations to improve project performance.
- People Management, Interpersonal Skills.

Education:

- College diploma CET, or university degree EIT or PEng, preferably in an Environmental program and/or Engineering discipline, with 4 years or more environmental-related work experience or equivalent combination of education and work experience.

Job Type: Full-time

Salary: We offer a competitive compensation package which includes medical and dental, benefits; profit-sharing; matching RRSP contribution and an automobile allowance. Benefits start immediately. This position offers the opportunity for career advancement.